

## **Mark J. Sullivan**

*Vice President, Project Management*

Mark J. Sullivan came to DBS after a 30-year career in the aerospace and defense industry with General Dynamics, McDonnell Douglas, and Boeing. He has more than 20 years of senior executive experience, most recently as vice president of international business development for Boeing Integrated Defense Systems (IDS).

Mr. Sullivan has a broad range of career experience in complex financial analysis, strategic planning, domestic/international sales and marketing, domestic and global venture management, and line management P&L responsibility. His key career contributions include:

- Serving as a senior executive with full P&L accountability for profitable performance of a \$500 million business unit with 2,000 employees in the defense services business.
- Development and execution of numerous domestic and international joint ventures including a Korean joint venture in defense electronics market, an integrated Boeing defense company in the United Kingdom, and a limited liability company to compete in the U.S. aircraft maintenance services business.
- Leading a joint Boeing-British Aerospace initiative to acquire an equity stake in Korea Aerospace Industries, the official national aerospace company of Korea.
- Testifying as a subject matter expert in international industrial business relationships for Boeing-McDonnell Douglas European Union merger approval.
- Serving as the chairman of the board for Boeing Industrial Technology Group that maintains a controlling interest in a Saudi Arabian aerospace company with more than \$200 million in annual sales.
- Managing Boeing's International Business Center that developed and led the implementation of international strategies for component procurements, technology transfers, commercial trades, joint ventures, and partnerships. In this role Mr. Sullivan executed more than \$6 billion in business across 22 countries.
- Playing a key role as a Malcolm Baldrige National Examiner in Boeing's effort to win the 2003 Malcolm Baldrige National Quality Award.



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